



CCG Consortia Development Training Provider

INTRODUCTION

The successful implementation of the reforms embodied in the Health and Social Care Bill will be dependent upon the collective leadership capability of individuals in the Clinical Commissioning Groups (CCGs). Building on our extensive previous experience in commissioning, Arden Primary Care (APC) has joined with the London Academy Business School (LABS) to provide a comprehensive training programme to develop the necessary skills for individuals who serve on these statutory bodies. In principle the GP community is well placed to make crucial healthcare prioritisation decisions. However, in practice GPs do not have the skills, experience and knowledge to deliver a CCG which commissions for populations of sometimes greater than a million patients.

Our bespoke training programme equips healthcare professionals in leadership positions on CCGs to meet present and future challenges: care being delivered closer to home, an ageing population, multiple co-morbidities and increasing patient expectations.

COURSE OUTLINE

We bring a fresh, forward-looking perspective to commissioning delivery. This is not the usual powerful stakeholders' partnerships response to opportunities in healthcare delivery. This is a fresh partnership that incorporates new cutting-edge business school thinking and the economics of healthcare delivery. This will strengthen the performance of CCGs in all aspects of commissioning.

The course outline will cover seven domains:

1. Designing Service Delivery
2. Corporate Governance (finance and accounting support)
3. Managing potential strategic alliances with other consortia to safeguard local services and deliver wider benefits
4. Data Analysis & IT Development
5. Human Resources & Back Office Support
6. Contracting (installing appropriate systems to design, negotiate and monitor)
7. Tendering

We are uniquely placed to assist because we can draw on the excellent work of other health stakeholder bodies to widen thinking beyond the usual box of the NHS and GP training and add inter-disciplinary value beyond what others can offer.

CCG Training & Development Content

- Leadership – Strategic and Personal
- New NHS Institutions; the NHS Constitution
- Local Populations of Patients and Public
- The Demand and Supply Management of Health Outcomes – Managing Capacity and Demand
- The Atlas Variation - Right Care
- The Macroeconomics of Fiscal Policies and Spending Review
- NHS Finance, Funding, Accounting, Modelling and Simulation for Commissioners
- The Logical Framework, Thinking, Writing and Outcomes, Making Better Decisions & Project Delivery for Commissioners
- The Commissioning Framework & Tools and Techniques for commissioning redesigned care
- Joined-up care: delivering seamless care
- Commissioning for a positive patient experience
- Economics concepts of Opportunity Costs, Prioritising Commissioning, Tariffs and Value-based Pricing
- Commissioning for Quality and Innovation (CQUIN) framework
- Foundation Trusts
- Stakeholder Analysis, Effective Communication, Strategic Partnering and Successful Partnerships: Developing a Compact
- Patient Reported Outcome Measures (PROMs)
- Payment by Results
- Personalised Health Budget
- Provider and Vertical "Systems of Provision"
- The political economy of effectiveness and efficiency
- Change Management: Belbin Team Roles, The Productive Commissioning Team, Board and Team Development, Leading Improvement, Sustaining Improvements, Types of Change, Leadership & Change Context, The Effective Team, Overcoming resistance, Emotional Competencies, Creating a Positive Environment for Change, Empowering local communities etc
- Measuring Return on Investment
- An Improvement Framework for Commissioners
- Facilitation
- Improving Patient Safety for Commissioners

For more information visit our website or send us an email



Objectives of CCG Training:

Our aim is to aid primary care in the creation of (1) safe, (2) timely, (3) effective, (4) efficient, (5) equitable, (6) co-ordinated, (7) patient-centered systems that will in turn add value to all stakeholders whatever their level of interest and power.

We aim to equip stakeholders especially GPs and GP practices to improve health outcomes through transferable skills, core competencies, SMART expertise, effective healthcare commissioning delivery and ensured high-quality patient-focused care.

After our training CCGs will be able to:

- Improve the outcomes of healthcare for all: to deliver care that is safer, more effective and that provides a better experience for patients
- Focus always on what matters most to patients and professionals
- Deliver essential quality standards
- Reinvest efficiency savings to support improvements in quality and outcomes
- Invest freed-up resources in front-line care
- Maintain constancy of purpose for quality and service improvement
- Genuinely centre on patients and carers
- Achieve quality and outcomes that are among the best in the world
- Refuse to tolerate unsafe and substandard care
- Eliminate discrimination and reduce inequalities in care
- Put clinicians in the driving seat
- Innovate and adopt best practice
- Be more transparent with clearer accountabilities for quality and results
- Give citizens a greater say in how the NHS is run
- Work much better across boundaries, including with local authorities and between hospitals and practices
- Deliver clinical leadership & service development
- Implement a range of proven, cost effective and best practice solutions
- Successfully commission services for their patients
- Run a more efficient and dynamic service, with a substantially reduced local and regional bureaucracy
- Work effectively with new NHS institutions

Past Experience

- APC and LABS are well-placed to work on a regional or national basis, advising or implementing such transformation programmes that would be required to deliver strategic and sustainable change.
- APC is one of the founding partners of the Pinnacle Healthcare Consortium (PHC) (www.pinnaclegives.org), a 501c3 registered non-profit organisation. PHC is composed of a group of International Development Practitioners who have a proven track record implementing a wide range of infrastructure improvement programs.
- APC Directors have extensive management and board level experience in international blue chip companies and NHS bodies, with a proven track record of successful programme implementation.
- The directors of APC have extensive strategic and operational experience installing nationwide primary health care systems. In 2011 for instance they negotiated a \$100m plan which comprehensively addressed the underlying health inequalities of all one million inhabitants of the Nord Department of Haiti.
- In 2004 APC Medical Director, Dr Sacha Simon, chaired the Afghanistan Coordinating Body of Relief. He provided valuable assistance to the Minister of Health by coordinating much of the international community response in setting up a primary healthcare framework.
- LABS places great emphasis on delivering postgraduate education in the economics and management of public health programs. The bespoke programmes can range from modular online access to formal classroom lectures and cater for the full range of clients' needs.



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